



THE GLOBAL FRANCHISE AND DISTRIBUTORSHIP EXPO

THRIVE IN AFRICA:
CONNECT, INVEST & SUCCEED

2026 14 > 15 MAY

ISTANBUL ATATURK AIRPORT





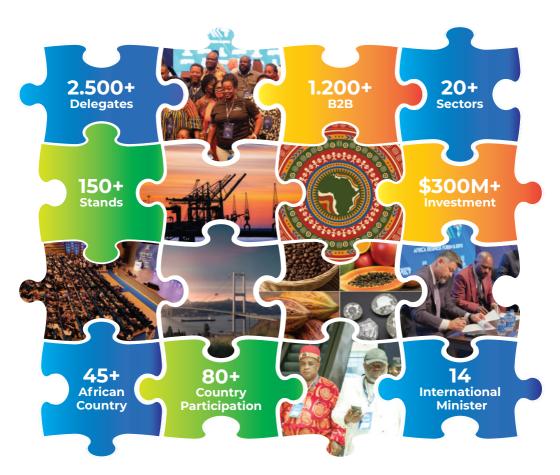
CONTENTS

	WHAT IS AFEX	1
	WHO WE ARE	2
	WHY AFRICA	3
	GLOBAL PARTICIPATION	4
	WHO WILL BE IN AFEX	5
i	FRANCHISING	7
	DISTRIBUTORSHIP	
1	PARTNERSHIP	
	AFEX'23	8
	AFEX'24	10
	AFEX'25	12
	EXPO AREA & PROGRAM	14
	AREA & STAND	15
	CDONCODCLUD & DENEETTC	10



WHAT IS AFEX

AFEX, the Africa Business Forum and Expo, is a unique gateway to a world of business opportunities. Held in Istanbul, the most connected city to Africa and global destinations, AFEX serves as aglobal hub where businesses converge to network, investment, and sustainable partnerships.



This year AFEX is dedicated to emphasize FRANCHISE, DISTRIBUTORSHIP, and PARTNERSHIPS. With the attendance of qualified and high profile professionals, the Expo creates a dynamic attraction point, with a focus on Africa.



WHO WE ARE





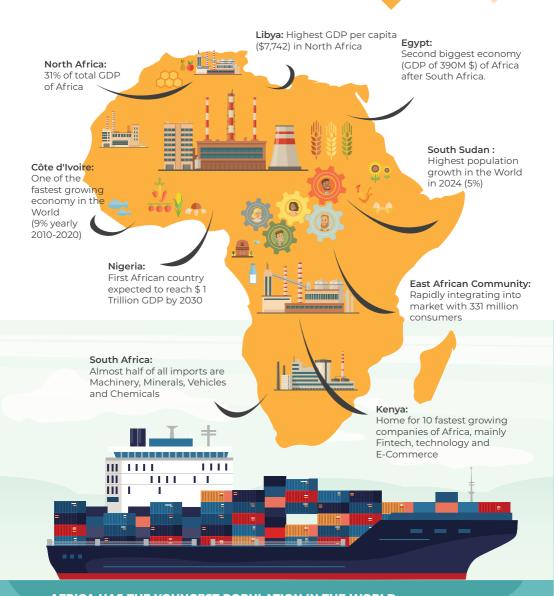
Turkish African Business Association (TABA) is a platform of development, initiation, cooperation and collaboration, founded in 2012 to contribute to the social, political, economic, scientific, commercial and technological development of Turkiye and Africa.

TABA in 14 Years:



Headquartered in Istanbul, TABA has regional offices in Cameroon, Mauritania and Ethiopia, and representatives in Morocco, Algeria, Senegal, Guinea, Ghana, Kenya, Uganda, South Sudan, Ethiopia, Sudan, Libya and Nigeria.

WHY AFRICA?



AFRICA HAS THE YOUNGEST POPULATION IN THE WORLD,

with 70% of sub-Saharan Africa under the age of 30. Such a high number of young people is an opportunity for the continent's economic growth

GLOBAL PARTICIPATION

AFRICA



REST OF THE WORLD



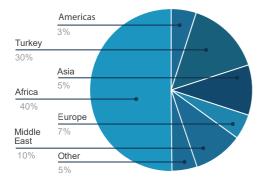
WHO WILL BE IN AFEX



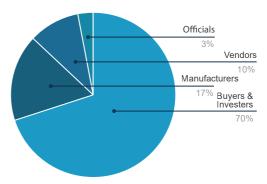


Trough TABA's strong presence and rich portfolio, AFEX presents a unique opportunity to establish connections with most credible businesses from all over the world.

Participants by Nationality



Participants by Role



Importers in search of various products



Investors that are seeking new



Exporters looking for new clients and



Manufacturers looking for regional partners to distribute their products in



WHO WILL BE IN AFEX



Some of participating sectors;

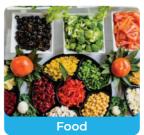
























FRANCHISING-DISTRIBUTORSHIP-PARTENERSHIP





GROWTH

You can grow the business a lot faster compared to start from beginning.



TURN-KEY BUSINESS SET UP

An established business with ready infrastructure and products.



SHORT PATH TO PREOTABILITY

A ready business means, no need to worry about all else except focusing on sales and fast profits.



BRAND RECOGNITION

Brand Awareness is a long term goal which already have been established with Franchise system.



AFEX will host over 200 exhibitors that are manufacturers, which will be ready to make exclusive franchising agreements with regional partners.



MANAGEMENT AND MARKETING SUPPORT

Starting from beginning is hard, so getting support throughout the business set up stages is an important aspect.



PROVEN BUSINESS MODEL

Franchises are businesses that already have been successful.

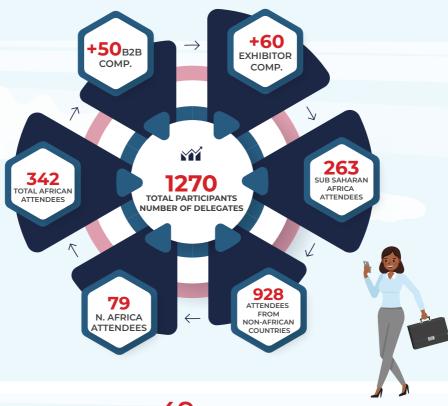


SOLID ROI

Not much worries on establishing and making business successful, which means a solid Return of Investment.

AFEX 2023 IN NUMBERS





ATTENDEES FROM 49 DIFFERENT COUNTRIES



AFRICAN COUNTRIES ATTENDED

ALGERIA, CAMEROON, CHAD, BURKINA FASO, EGYPT, TANZANIA, SUDAN, SOUTH SUDAN, SOUTH AFRICA, SOMALIA, ZAMBIA, MOROCCO, MAURITANIA, MALI, LIBYA, SENEGAL, ETHIOPIA, KENYA, DRC, GUINEA BISSAU, TUNUSIA, GAMBIA, LIBERIA, UGANDA, GHANA, NIGERIA

OTHER COUNTRIES ATTENDED

TURKIYE, BRASIL, UK, FRANCE, SAUDI ARABIA, KUWAIT, JORDAN, USA, UAE, IRAQ, SYRIA, OMAN, BAHRAIN, QATAR, PHILLIPINES, MALAYSIA, INDONESIA, BELARUS, LEBANON, GERMANY, UKRAINE, BANGSOMORO

AFEX 2023 IN PHOTOS



Esteemed figures such as President of Turkish National Assembly - Justice Commission - Hon. Cüneyt Yüksel, Guinea-Bissau Trade Minister and Gambia's Minister of Trade, CEOs and government representatives enriched discussions, making AFEX a high-level engagement hub.



AFEX 2023 marked a turning point in global business dynamics with key partnerships formed. Hosting dozens of B2B sessions and hundreds of diverse companies, the expo showcased corporate excellence and fostered strategic alliances.

AFEX 2024 IN NUMBERS



ATTENDEES FROM 52 DIFFERENT COUNTRIES



AFRICAN COUNTRIES ATTENDED

Algeria, Cameroon, Chad, Burkina Faso, Egypt, Tanzania, Sudan, South Sudan, South Africa, Somalia, Zambia, Morocco, Mauritania, Mali, Libya, Senegal, Democratic Republic of Congo, Ethiopia, Kenya, Guinea-Bissau, Tunisia, Gambia, Liberia, Uganda, Ghana, Nigeria, Zimbabwe, Togo, Sierra Leone, Rwanda, Niger, Mozambique, Ivory Coast, Guinea Conakry, Benin.

OTHER COUNTRIES ATTENDED

Turkey, Brazil, England, France, Jordan, America, United Arab Emirates, Iraq, Syria, Yemen, Oman, Bahrain, Qatar, Russia, Lebanon, Germany, Pakistan.

AFEX 2024 IN PHOTO

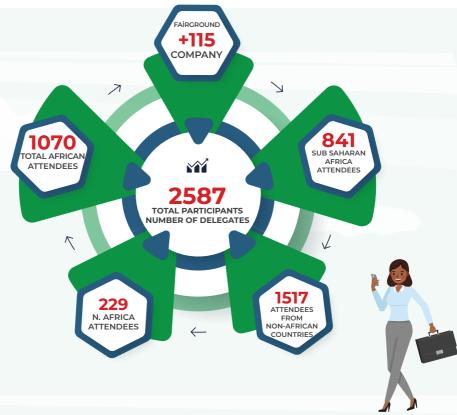
AFEX 2024 brought together distinguished figures from Africa and around the world, creating a unique platform. Prominent guests of the event included:Her Excellency Businge Victoria Rusoke, Uganda's Minister of State for Local Government; His Excellency Majok Guandong Thiep, Ambassador of South Sudan; His Excellency Adama Gazibo, Ambassador of Niger; His Excellency Zayyad Habu Abdussalam, Ambassador of Nigeria; His Excellency Major General Nicholas Peter Andoh, Ambassador of Ghana; and Kamala Bidialou, Head of Mission from the Embassy of Togo.

At AFEX 2024, the foundations of numerous profitable partnerships were laid, and strategic agreements were signed during B2B sessions held with the participation of hundreds of companies. These developments positioned AFEX as a dynamic center of interest for the global business world, reinforcing its status as a global brand. Representatives from the embassies of Cameroon, Sierra Leone, Burkina Faso, Zambia, Kenya, and Libya also attended the event, where CEOs and government officials came together, fostering high-level interaction and cooperation.



Prominent participants included Former President of the Turkish Automobile Sports Federation (TOSFED); Mr. Mümtaz Tahincioğlu, President of the July 15 Association; Mr. İsmail Hakkı Turunç, Vice Chairman of the High Advisory Board of the Turkish Contractors Association (TMB); Mr. Mithat Yenigün, President of UTEP Foreign Trade; Mr. Murat Haliç, founding president of the Istanbul Tourism Association (ISTTA); Mr. Saruhan Saraylı, President of ASRİAD; Mr. İbrahim Cemil Yıldız, esteemed coach Mr. Yılmaz Vural, and President of GİV Mr. Mehmet Koç. Their contributions and valuable presence greatly enriched the event.

AFEX 2025 IN NUMBERS



ATTENDEES FROM 58 DIFFERENT COUNTRIES



AFRICAN COUNTRIES ATTENDED

Algeria, Cameroon, Chad, Burkina Faso, Egypt, Tanzania, Sudan, South Sudan, South Africa, Somalia, Zambia, Morocco, Mauritania, Mali, Libya, Senegal, Democratic Republic of Congo, Ethiopia, Kenya, Guinea-Bissau, Tunisia, Gambia, Liberia, Uganda, Ghana, Nigeria, Zimbabwe, Togo, Sierra Leone, Rwanda, Niger, Mozambique, Ivory Coast, Guinea Conakry, Benin.

OTHER COUNTRIES ATTENDED

Turkey, Brazil, England, France, Jordan, USA, United Arab Emirates, Iraq, Syria, Yemen, Oman, Bahrain, Qatar, Russia, Lebanon, Germany, Pakistan, Romania, Belgium, Azerbaijan, Malaysia, Indonesia, Philippines.

AFEX 2025 IN PHOTO

AFEX 2025 brought together prominent figures from Africa and around the world. The event was attended by several distinguished guests, including His Excellency Anûuyirtole Roland Somda, Minister of Sports, Youth, and Employment of Burkina Faso; Hon. Aisha Kabanda, Member of Parliament from Uganda; Hon. Amie Colley, Member of Parliament from The Gambia; Ambassador Majok Guandong Thiep of South Sudan; Ambassador Alfred Mutiwazuka of Zimbabwe; Ambassador Charles Kayonga of Rwanda; Ambassador Djuma Kauzeni Rashidi of the Democratic Republic of the Congo; and Kamala Bidialou, Head of Mission of the Embassy of Togo.

NACCIMA President Dele Oye, Board Member of the Fujairah Chamber of Commerce and Industry (UAE) Fayez Al Eter, Executive Director of the EU-Africa Chamber of Commerce Sonia Toro, President of the Azerbaijan-Africa Cooperation Organization (AFAZ) Rena Qafarova, and Senior Africa Representative of the Afro-Brazilian Chamber of Commerce (AfroChamber) Werner Trieloff also attended the event and added value to the program. The organization, which was also attended by Zakaria Fellah, Advisor to the Prime Minister of Côte d'Ivoire, and representatives from the embassies of Zambia, Kenya, and Libya, turned into a platform that strengthens dialogue between the public and private sectors, and promotes high-level interaction and cooperation.



At the national level, the esteemed presence of Mr. Mahmut Gürcan, Deputy Minister of Trade of the Republic of Turkey, Mr. Davut Gül, Governor of Istanbul, and Mr. Atakan Atasoy, District Governor of Beyoğlu, was a great source of pride and honor for AFEX 2025.

AFEX 2025 also brought together numerous distinguished guests, including the CEO of Happy Center, a Member of the Istanbul Chamber of Commerce Assembly and Chair of the Retail Committee, a European Expert and Board Member of the Economic Development Foundation (IKV), Mr. Yavuz Altun, Board Member of the Union of Chambers and Commodity Exchanges of Türkiye (TOBB), Mr. Özkan Altuntaş, Head of the Department of Foreign Relations and Activities at the Turkish Exporters Assembly, representatives from the Istanbul Chamber of Commerce, and over 150 senior executives from various companies.

EXPO AREA & PROGRAM

Istanbul Atatürk Airport

One of Turkey's largest and most functional exhibition venues, the Atatürk Airport Fairground offers an ideal setting for large-scale events with its spacious halls, high-ceilinged modern structure, and easy accessibility. Transformed from an aviation infrastructure, this prestigious venue provides participants with a spacious, accessible, and high-tech event experience.



Program





AREA & STAND

Α ΗΔΙΙ

- · Opportunity for a premium appearance.
- \cdot Consists of main (100 m²), platinum (50 m²), gold (30 m²), and silver (21 m²) sponsorship stands.
- Suitable for participation with a stand designed by the participant.
- · Price per m²: €900

BHALL

- · High visibility opportunity.
- · Suitable for participation with a generic stand.
- · Price per m²: €370

C HALL

- $\boldsymbol{\cdot}$ Possibility of a wide view.
- · Suitable for participation with a generic stand.
- · Price per square meter: €320

D HALL

- $\boldsymbol{\cdot}$ Possibility of a central location.
- · Suitable for participation with a booth designed by the participant (empty space).
- · Unit price per m²: €200

E HALL (Outdoor)

- $\cdot \ {\sf External\ appearance\ opportunity}.$
- · Suitable for participation with a booth designed by the participant (empty space).
- · Unit price per m²: €200











SPONSORSHIP

Sponsorship Packages Details	Main € 300.000	Platinum € 125.000	Gold € 50.000	Silver € 30.000
Right to Bring VIP Invitation	5	3	2	1
General Entries				
General Entry	15	10	6	3
Opening Speeches	~	~		
VIP Gala Dinner	2	1		
VIP Entry	2	1		
EXPO	-			
Booth Area (m²)	100m²	50m²	30m²	21m²
Promotional Team Entry	6	5	4	3
Conferences and Speeches				
Opening Speech (Duration)	3 min	1 min		
Conferences & Sessions	2	1		
Networking Advantages				
VIP Guest Invitation	3	1	1	
VIP Entry and Box Seating Entry	2	1		
VIP Lunch and Dinner	~	~	~	~
VIP Bosphorus Tour Entry	~	~		
Advertising	-			
Targeted at the African Market Inclusion in the Fair Promotion Film	~	~		
Video Content at the Opening	2 min	1 min	30 sec	
Brand Promotion (Before, During, and After the Event)				
Logo on Main Stage	1st Level Visibility	2st Level Visibility	3st Level Visibility	4st Level Visibility
Logo on Website	1st Level Visibility	2st Level Visibility	3st Level Visibility	4st Level Visibility
Logo on Invitations	1st Level Visibility	2st Level Visibility	3st Level Visibility	4st Level Visibility
Logo on Advertising Materials (Brochures, Ads)	~	~	~	~
Event Guide	2 Pages	1 Page	Shared page	Shared page
Profile on Event Websitel	250 Words	150 Words	100 Words	50 Words
Gift/Content in Event Bag	~	~	~	
Award Presentation (Plaque)	~	~		
Logo on Photo Stage	~	~		
Logo in Press Room	1st Level Visibility	2st Level Visibility	3st Level Visibility	4st Level Visibility
Logo in Social Media Posts	1st Level Visibility	2st Level Visibility	3st Level Visibility	4st Level Visibility
Logo in Bulk Emails to Participants	~	~		
Private Table in One-on-One Meetings	~	~	~	~
Guarantee of Being the Only Sponsor in the Sector	~	~		



